

# EXCIP10

[WWW.EXCIPIO.NET](http://WWW.EXCIPIO.NET)

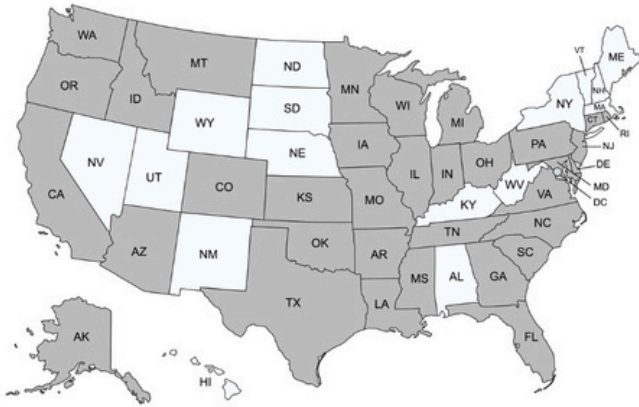
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## ABOUT US

Excipio is pleased to provide our services: data center consulting, disaster recovery planning, IT operations review, and fractional CxO services.

Excipio has over 25 years of industry experience and provides proven cutting-edge solutions, nationwide. We specialize in data center infrastructure and solutions that offer significant cost savings and increased operational efficiencies under the direction of visionary founder David Hutchison.



Excipio is a firm of highly competent individuals with excellent analytical and business management experience. Excipio was formed in 2001 with the idea of helping senior management understand the value of technology investment decisions. To assist with this, Excipio created an analysis methodology and toolset to capture and communicate costs and benefits accurately. Excipio's consultants are former senior executives and operations managers with real-world experience, which help to bridge the gap between Information Technology, Business, and Finance to drive profitable business decisions.

## OUR SPECIALITIES

- SMB to Fortune 1000
- Critical Systems
- Government/Public Sector
- Finance
- Healthcare
- Insurance
- Manufacturing
- Telecom
- Utilities
- Over 500 Data Center Assessments

## WHERE WE CAN ASSIST

- Data center assessments
- Data center strategy (on-prem, colo, cloud, MSP)
- Data center design
- Commissioning
- Project management
- Data center moves
- Site assessments
- Lifecycle planning
- Data center RFP creation
- Owners's representative
- Disaster recovery strategy, planning, and testing
- IT operations benchmarking
- Operations manuals (SOP, MOP, EOP)

## GET IN TOUCH

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# EXCIPIO



# CORE VALUES

## LEADING THE WAY IN DATA CENTER EXCELLENCE: THE RIGHT CHOICE

At Excipio, our mission is to empower organizations with the knowledge and tools they need to optimize their data center operations, reduce costs, and enhance overall efficiency. We are committed to delivering innovative, data-driven solutions tailored to the unique challenges of each client. Our vision is to continue leading the industry in data center excellence, driving technological advancement and operational success for our clients. Expertise and Experience:

- **Comprehensive Knowledge:** Excipio's team brings together deep expertise in finance, business analysis, IT operations, and consulting, offering a holistic understanding of the challenges and priorities our clients face.
- **Technologists and Futurists:** Excipio stays at the forefront of emerging technologies, continuously exploring their transformative impact on data centers. Our team anticipates future trends to ensure our clients' infrastructures are prepared for what's next.
- **Data-Driven Solutions:** We provide unbiased, data-driven recommendations that address the evolving needs of businesses, whether it's assessing the lifecycle of a data center, optimizing IT operations, or implementing robust disaster recovery strategies.

With you in mind, we are unyielding in our commitment to:

### TRUST

We believe that trust is the foundation of successful partnerships. We ensure that our clients can always rely on us to act honestly and honestly in every interaction.

### INTEGRITY

We commit to delivering on our promises, even when no one is watching. We uphold the highest ethical standards by doing what's right, speaking with honesty, and treating others with respect, ensuring long-lasting relationships with our clients.

### INNOVATIVE

We approach every client engagement with a mindset of innovation and proactive problem-solving. We encourage experimentation and creativity to find the best solutions for our clients. We prioritize urgency, discipline, and critical thinking to deliver maximum value.

### CLIENT FOCUS

Our clients are at the heart of everything we do. We strive to understand and anticipate their unique needs, delivering tailored solutions with professionalism and dedication. Excipio's commitment to client success ensures we exceed expectations and build lasting partnerships.

### CHANGE

We remain flexible and adaptive, continuously evolving our approach to meet the unique demands of every engagement.

Excipio

*David Hutchison*

David Hutchison, CDCE  
Founder/CEO

# MISSION CRITICAL PROJECT EXPERIENCE



## **Saint Francis Healthcare System**

Data Center Assessment Tier III  
New data center strategy  
Oklahoma

## **University of Arkansas**

New data center site assessment  
Arkansas

## **University of North Carolina**

Data Center Assessment  
Data center remediation strategy  
North Carolina

## **AMCOR**

Data Center Assessment Tier III #1  
Data Center Assessment Tier III #2  
Third-party colocation assessment  
Data center consolidation strategy  
Wisconsin

## **State of Kansas**

Data Center Assessment Tier III  
Data center outsourcing strategy  
Kansas

## **Pacific Gas & Electric**

Subcontractor to Instor  
Data Center Assessment Tier III  
Three critical operations facilities for  
operation of the power grid  
California

## **Houston Methodist Hospital**

Subcontractor under Instore  
Data Center Assessment Tier III  
Colocation Assessment Tier III  
Data Center Strategy Tier III  
Texas

## **Aureon**

Subcontractor for 2N Systems  
Data Center Design Tier III  
Owner's representative  
Data center expansion  
Network kitting facility build-out  
Iowa

## **Marquette University**

Data Center Assessment Tier III  
Data center strategy  
Wisconsin

## **Health Partners**

Data Center Assessment Tier III  
New data center strategy  
Minnesota

## **University of Illinois at Chicago**

Assessment of five data centers  
New data center strategy Tier III  
Illinois

## **University of Illinois at Urbana / Champagne**

Assessment of two data centers  
New data center strategy Tier III  
Illinois

## **LogRhyth**

Data Center Relocation, Tier III  
HQ relocation  
Remote office relocation x2  
Colorado

## **Northwestern Mutual**

Data Center Assessment Tier III  
Design/remediation of production and DR data centers  
Owners representative  
Wisconsin

## **State of Delaware**

Data Center Assessment Tier III  
New data center strategy  
Delaware

## **NiSource**

Data Center Assessment Tier III  
Data center remediation  
Owners representative  
Indiana

## **State of South Carolina**

2016 Data Center Assessment Tier III  
2024 Data Center Assessment Tier III  
2024 Telecom Center assessment  
Data center strategy  
Data center benchmarking  
Oklahoma

## **State of Florida**

Data Center assessment Tier III of three facilities  
Data center consolidation strategy  
Florida

## **SCANA**

Data Center Assessment Tier III  
Remediation recommendations and strategy  
South Carolina

## **Milwaukee County**

Data Center Assessment Tier III  
Outsourcing strategy  
Wisconsin

# MISSION CRITICAL PROJECT EXPERIENCE

# EXCIP10

## **Irongate Data Centers**

Data Center Assessment Tier III for multiple potential clients

## **TierPoint Data Centers**

Data Center Assessment Tier III for multiple potential clients

## **Ascent Data Centers**

Data Center Assessment Tier III for multiple potential clients

## **Aurora Health**

Data Center Assessment Tier III  
Remediation of existing facility  
Design of new Tier facility  
Owners representative  
Wisconsin

## **FICO**

Data Center Assessment Tier III for multiple facilities  
Data center consolidation and relocation strategy  
Relocation project management  
Minnesota

## **University of Pittsburg Medical Center**

Data Center Assessment Tier III  
Pennsylvania

## **Telecom Data Services**

Data Center Assessment Tier III  
Remediation planning  
Minnesota

## **State of Michigan**

Assessment of 50+ data centers in Lansing, MI  
Data center consolidation strategy  
Data center migration  
Michigan

## **ASRC Federal**

Data Center Assessment Tier III  
Data center strategy  
Data center design  
Owners Rep  
Maryland

## **Arctic Slope Regional Corporation**

Data Center Assessment Tier III  
Data center design  
Owners Rep  
Alaska

## **US Bank**

Assessment of 43 data centers across the US  
Data center consolidation strategy  
Minnesota

## **State of Michigan**

Assessment of 50+ data centers in Lansing, MI  
Data center consolidation strategy  
Data center migration  
Michigan

## **State of MN**

Data center assessment of 40+ facilities



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