EXCIPIO'S MISSION-CRITICAL DATA CENTER PROJECTS

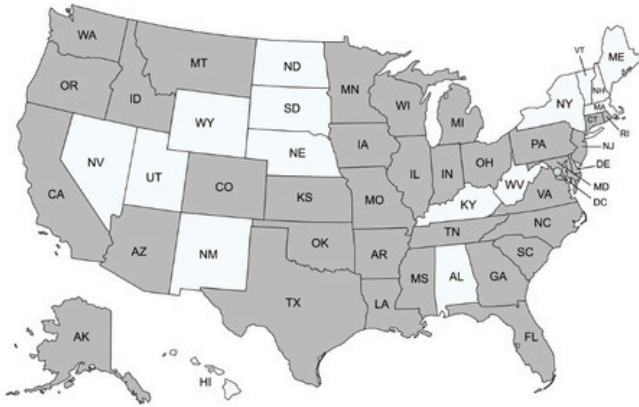www.Excipio.net

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ABOUT US

Excipio is pleased to provide our services: data center consulting, disaster recovery planning, IT operations review, and fractional CxO services.

Excipio has over 25 years of industry experience and provides proven cutting-edge solutions, nationwide. We specialize in data center infrastructure and solutions that offer significant cost savings and increased operational efficiencies under the direction of visionary founder David Hutchison.

Excipio is a firm of highly competent individuals with excellent analytical and business management experience. Excipio was formed in 2001 with the idea of helping senior management understand the value of technology investment decisions. To assist with this, Excipio created an analysis methodology and toolset to capture and communicate costs and benefits accurately. Excipio's consultants are former senior executives and operations managers with real-world experience, which help to bridge the gap between Information Technology, Business, and Finance to drive profitable business decisions.

OUR SPECIALITIES

- SMB to Fortune 1000
- Critical Systems
- Government/Public Sector
- Finance
- Healthcare
- Insurance
- Manufacturing
- Telecom
- Utilities
- Over 500 Data Center Assessments

WHERE WE CAN ASSIST

- Data center assessments
- Data center strategy (on-prem, colo, cloud, MSP)
- Data center design
- Commissioning
- Project management
- Data center moves
- Site assessments
- Lifecycle planning
- Data center RFP creation
- Owners's representative
- Disaster recovery strategy, planning, and testing
- IT operations benchmarking
- Operations manuals (SOP, MOP, EOP)

GET IN TOUCH

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CORE VALUES

LEADING THE WAY IN DATA CENTER EXCELLENCE: THE RIGHT CHOICE

At Excipio, our mission is to empower organizations with the knowledge and tools they need to optimize their data center operations, reduce costs, and enhance overall efficiency. We are committed to delivering innovative, data-driven solutions tailored to the unique challenges of each client. Our vision is to continue leading the industry in data center excellence, driving technological advancement and operational success for our clients.

Expertise and Experience:

- **Comprehensive Knowledge:** Excipio's team brings together deep expertise in finance, business analysis, IT operations, and consulting, offering a holistic understanding of the challenges and priorities our clients face.
- **Technologists and Futurists:** Excipio stays at the forefront of emerging technologies, continuously exploring their transformative impact on data centers. Our team anticipates future trends to ensure our clients' infrastructures are prepared for what's next.
- **Data-Driven Solutions:** We provide unbiased, data-driven recommendations that address the evolving needs of businesses, whether it's assessing the lifecycle of a data center, optimizing IT operations, or implementing robust disaster recovery strategies.

With *you* in mind, we are unyielding in our commitment to:

TRUST

We believe that trust is the foundation of successful partnerships. We ensure that our clients can always rely on us to act honestly and honestly in every interaction.

INTEGRITY

We commit to delivering on our promises, even when no one is watching. We uphold the highest ethical standards by doing what's right, speaking with honesty, and treating others with respect, ensuring long-lasting relationships with our clients.

INNOVATIVE

We approach every client engagement with a mindset of innovation and proactive problem-solving. We encourage experimentation and creativity to find the best solutions for our clients. We prioritize urgency, discipline, and critical thinking to deliver maximum value.

CLIENT FOCUS

Our clients are at the heart of everything we do. We strive to understand and anticipate their unique needs, delivering tailored solutions with professionalism and dedication. Excipio's commitment to client success ensures we exceed expectations and build lasting partnerships.

CHANGE

We remain flexible and adaptive, continuously evolving our approach to meet the unique demands of every engagement.
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Excipio

David Hutchison

David Hutchison, CDCS
Founder/CEO

Saint Francis Healthcare System
Data Center Assessment Tier III
New data center strategy
Oklahoma

University of Arkansas
New data center site assessment
Arkansas

University of North Carolina
Data Center Assessment
Data center remediation strategy
North Carolina

AMCOR
Data Center Assessment Tier III #1
Data Center Assessment Tier III #2
Third–party colocation assessment
Data center consolidation strategy
Wisconsin

State of Kansas
Data Center Assessment Tier III
Data center outsourcing strategy
Kansas

Pacific Gas & Electric
Subcontractor to Instor
Data Center Assessment Tier III
Three critical operations facilities for operation of the power grid
California

Houston Methodist Hospital
Subcontractor under Instore
Data Center Assessment Tier III
Colocation Assessment Tier III
Data Center Strategy Tier III
Texas

Aureon
Subcontractor for 2N Systems
Data Center Design Tier III
Owner's representative
Data center expansion
Network kitting facility build–out
Iowa

Marquette University
Data Center Assessment Tier III
Data center strategy
Wisconsin

Health Partners
Data Center Assessment Tier III
New data center strategy
Minnesota

University of Illinois at Chicago
Assessment of five data centers
New data center strategy Tier III
Illinois

University of Illinois at Urbana / Champagne
Assessment of two data centers
New data center strategy Tier III
Illinois

LogRhyth
Data Center Relocation, Tier III
HQ relocation
Remote office relocation x2
Colorado

Northwestern Mutual
Data Center Assessment Tier III
Design/remediation of production and DR data centers
Owners representative
Wisconsin

State of Delaware
Data Center Assessment Tier III
New data center strategy
Delaware

NiSource
Data Center Assessment Tier III
Data center remediation
Owners representative
Indiana

State of South Carolina
2016 Data Center Assessment Tier III
2024 Data Center Assessment Tier III
2024 Telecom Center assessment
Data center strategy
Data center benchmarking
Oklahoma

State of Florida
Data Center assessment Tier III of three facilities
Data center consolidation strategy
Florida

SCANA
Data Center Assessment Tier III
Remediation recommendations and strategy
South Carolina

Milwaukee County
Data Center Assessment Tier III
Outsourcing strategy
Wisconsin

Irongate Data Centers
Data Center Assessment Tier III for multiple potential clients

TierPoint Data Centers
Data Center Assessment Tier III for multiple potential clients

Ascent Data Centers
Data Center Assessment Tier III for multiple potential clients

Aurora Health
Data Center Assessment Tier III
Remediation of existing facility
Design of new Tier facility
Owners representative
Wisconsin

FICO
Data Center Assessment Tier III for multiple facilities
Data center consolidation and relocation strategy
Relocation project management
Minnesota

University of Pittsburg Medical Center
Data Center Assessment Tier III
Pennsylvania

Telecom Data Services
Data Center Assessment Tier III
Remediation planning
Minnesota

State of Michigan
Assessment of 50+ data centers in Lansing, MI
Data center consolidation strategy
Data center migration
Michigan

ASRC Federal
Data Center Assessment Tier III
Data center strategy
Data center design
Owners Rep
Maryland

Arctic Slope Regional Corporation
Data Center Assessment Tier III
Data center design
Owners Rep
Alaska

US Bank
Assessment of 43 data centers across the US
Data center consolidation strategy
Minnesota

State of Michigan
Assessment of 50+ data centers in Lansing, MI
Data center consolidation strategy
Data center migration
Michigan

State of MN
Data center assessment of 40+ facilities